

Date: April 11, 2022




City of Cambridge

410 Academy Street, Cambridge, MD – P O Box 255

Phone: 410-228-4020 Fax: 410-228-4554

MD Relay (V/TTY) 711 or 1-800-735-2258

E-Mail info@choosecambridge.com

TO: City Council
FROM: David Deutsch,  Acting City Manager
SUBJECT: Police Accountability Software
DATE: April 8, 2022

I concur totally with the attached request by Chief Lewis to obtain Police Accountability Software. As the Chief points out, the various police reform measures impose significant reporting and transparency requirements on local police departments.

The recommended software is used by many police agencies throughout the country, including many departments in Maryland.

TO: City Council

From: Chief Mark K. Lewis

Ref: IAPRO / Blue Team Program

Effective July 1, 2022, Maryland's new Police Accountability Laws take effect. With these new laws police agencies are required to report and maintain police citizen complaints, officer internal investigations, use of force complaints and all use of force incidents. We currently do not have a computer program which captures and saves the above listed items. We currently maintain the old system of having file folders with paper reports that we must retrieve and manually compile statistics for the above items when needed. We have conducted research around the state and numerous police agencies that have been using this program for years have recommended it to us. This program will make us compliant with the state requirements. These programs have everything the new laws require including a Citizens Portal where citizens can file complaints on Police Officers online.

IAPRO and Blue Team Program initial cost is \$8,100.00 for the first year, and \$4,500.00 each subsequent year. I propose the city purchase the first two years of this program from our Drug Forfeiture Account. The third year we would be able to absorb in our normal police yearly budget. The two-year cost will be \$12,600.00. The Drug Forfeiture Account (001-10304) has a current balance of \$51,092.02. Thank you for your consideration in this matter...



THE LEADING PROFESSIONAL STANDARDS SOFTWARE. WORLDWIDE.

March 8, 2022

Captain Justin Todd
Cambridge Police Department
Email: jtodd@cambridgepd.org
Off: (410)901-8442

Captain Todd,

Thank you for your interest in our IAPro software for use by the Cambridge Police Department. I have prepared the below price quote covering costs with implementing IAPro and optional Blue Team software at your agency.

The pricing model below is for Annual Subscription Licensing.

I would be glad to answer any questions you may have on this proposal.

IAPro Subscription Quote

<u>Item</u>	<u>Subscription costs</u>
IAPro Professional Standards software licensing includes: <ul style="list-style-type: none">• Unlimited number of users• Installation• Pre-Load of employee information	\$ 2,500.00
2 Days On-Site or Remote Training <ul style="list-style-type: none">• IAPro User training• System Configuration with core users	\$ 2,400.00
Travel Expenses for Trainer	\$ Included
Total for IAPro Software and Services	\$ 4,900.00
Optional Items	

IAPRO

THE LEADING PROFESSIONAL STANDARDS SOFTWARE. WORLDWIDE.

BlueTeam Field Support Web application <ul style="list-style-type: none">• Unlimited number of users• Installation Note: Requires Subscription of IAPro software	\$ 2,000.00
1 Day On-Site or Remote Training in combination with IAPro <ul style="list-style-type: none">• Train-the-trainer training• Core users/administrators training• System Configuration with core users	\$ 1,200.00
Travel Expenses for Trainer	\$ Included
Total with IAPro, Optional BlueTeam software and services	\$ 8,100.00

Annual Subscription Commencing the 2nd Year	
IAPro	\$ 2,500.00
BlueTeam	\$ 2,000.00
Annual Subscription Totals	\$ 4,500.00

Annual Maintenance

Annual maintenance is included as part of the annual subscription licensing.

CI-Technologies may raise the annual subscription amount by 2% every other year or periodically.

IAPRO

THE LEADING PROFESSIONAL STANDARDS SOFTWARE. WORLDWIDE.

HR Integration

If quoted in this proposal, the HR Integration process will be written as a SQL Stored procedure and will integrate data from an existing SQL Server data source containing the needed employee data elements.

* The integration process will bring in data elements that map to existing data elements within IAPro. New data elements will not be added.

See the "HR Integration Overview" document for details on this process.

Optional Data Migration Services

CI Technologies offers data migration services whereby we can move data from your Department's existing Professional Standards/Internal Affairs database to the IAPro database as part of the implementation of our software.

If you are interested in this option, please contact us so that we can evaluate your existing database and system and determine costs.

Pricing for this service can only be provided after an analysis of your existing database(s).

Considerations Regarding our Solution

Several aspects of our solution are distinctive and set us apart from our competitors.

They are:

- Unlimited use licensing - there are no additional or hidden additional licensing costs

IAPro and BlueTeam pricing is for unlimited use licensing in terms of both the number of users that can run the software concurrently, and the number of workstations the applications can be run on. This ensures maximum flexibility for the customer, with all licensing costs paid at point of initial subscription. The customers will never have to purchase additional licensing based on increased or unforeseen future usage requirements.

- A three-day annual user's conference is offered to our customers

Each year since 2004, CI Technologies has hosted an Annual Users Conference for our IAPro and BlueTeam customers. Our most recent conference held in Nashville, TN. saw over 600 attendees. Each conference consists of a multi-track format that includes

Mailing/Remit Address: CI Technologies, Inc. P.O. Box 57 • Amherst, NH 03031 • USA

Toll Free: (800) 620-8504 Fax: 800.620.8504 Web: www.iapro.com

CI Technologies Inc. is the Sole Source Provider of the IAPro and BlueTeam Software

IAPRO

THE LEADING PROFESSIONAL STANDARDS SOFTWARE. WORLDWIDE.

Annual subscription includes all end user and technical support via our 800 # and our online support website as well as any associated technical or user documentation. Annual subscription also includes all new versions of the IAPro software and if purchased BlueTeam.

Important Note

IAPro system does not include hardware, OS licensing or SQL Server licensing. Most agencies that use IAPro have an existing server with existing Microsoft SQL Server licensing. IAPro can be installed on your existing hardware and within your existing SQL Server instance.

BlueTeam Field Support Service application

The BlueTeam Field Support Service application is an adjunct application that is used by some IAPro customers. It is designed for entry of use-of-force, complaint, vehicle accident and pursuit incident types by field and supervisory level personnel. It supports the review and approval process with routing up the chain of command. *Note: BlueTeam software is a separate and additional cost.

Employee Preload

CI Technologies offers a free service whereby we will import your employee information into the IAPro database, prior to installing IAPro at your agency. This is a one-time service offered at no additional cost.

Training

IAPro and BlueTeam training is conducted by one of our training specialists.

Each IAPro training specialist is a current or former law enforcement member with extensive Professional Standards experience.

IAPro training is oriented towards hands-on usage. To this end, a special "training" version of IAPro is installed on each workstation used for training. This is a full-featured version of IAPro with demo/training database installed on the workstation hard drive. It is strongly recommended that there be one trainee per training workstation. An LCD projector is also needed for training.

If the BlueTeam software is purchased, training is typically coordinated subsequent to the IAPro training to allow agency staff ample time to become familiar with IAPro prior to deploying BlueTeam for agency wide use.

Mailing/Remit Address: CI Technologies, Inc. P.O. Box 57 • Amherst, NH 03031 • USA

Toll Free: (800) 620-8504 Fax: 800.620.8504 Web: www.iapro.com

CI Technologies Inc. is the Sole Source Provider of the IAPro and BlueTeam Software



THE LEADING PROFESSIONAL STANDARDS SOFTWARE. WORLDWIDE.

tracks for beginner-level users, advanced users, and users with specialized interests such as early intervention and accreditation. Our 2021 Conference will be held in St. Petersburg Florida.

- Our growing customer base, including

Over 900 public safety agencies in the US, Canada, Australia and New Zealand currently run IAPRO and IAPRO with BlueTeam. These agencies range in size from major size departments down to agency with one person Professional Standards Units. The size of our customer base reflects our leading position in the Professional Standards software marketplace.

Purchase Orders

Training and installation are scheduled on a first-come-first-served basis.

Due to our current sales backlog, we request to be notified as soon as possible once a purchase decision has been made. Please be sure to fax any purchase orders to us at 800.620.8504 for expeditious handling of your order.

This price quote will remain in-effect through March 8, 2023. Please call or email if you need additional information or have any questions.

Thank you again for your interest and consideration!

Best Regards,

Dawn M. Sprayberry
dsprayberry@ci-technologies.com
Off: 1.800.620.8504 ext. 709

- Volusia County SO
- Walton County SO
- West Melbourne PD
- West Palm Beach PD
- Winter Garden PD

Georgia

- Athens-Clarke County PD
- Atlanta Citizen Review
- Atlanta Dept. of Corrections
- Atlanta Fire Dept.
- Atlanta PD
- Brunswick PD
- Chatham County SO
- Clayton County PD
- Clayton County SO
- Conyers PD
- Decatur PD
- DeKalb County SO
- Fulton County Sheriff's Dept.
- Georgia Tech University Police
- Gwinnett County Dept. of Fire
- Gwinnett County Public Schools
- Gwinnett County Police
- Gwinnett County SO
- Henry County PD
- Lawrenceville PD
- McDonough PD
- Roswell PD
- Sandy Springs PD
- Savannah PD

Hawaii

- Hawaii PD
- Honolulu PD
- Kauai PD
- Maui County Police

Idaho

- Ada County SO
- Boise PD
- Caldwell PD
- City of Boise HR
- Garden City PD

- Lewiston PD
- Meridian PD
- Nampa PD
- Twin Falls PD

Illinois

- Aurora PD
- Bloomington PD
- Champaign PD
- Cook County SO
- DuPage County SO
- Gurnee PD
- IL Office of Inspector General
- Joliet PD
- Lake County SO
- Mundelein PD
- Naperville PD
- Niles PD
- Rockford PD
- Rosemont Public Safety Dept.
- Springfield PD
- Waukegan PD
- Will County SO
- Zion PD

Indiana

- Fishers PD
- Fort Wayne PD
- Hammond PD
- Indianapolis Metropolitan PD
- Noblesville PD
- South Bend PD

Iowa

- Ankeny PD
- Des Moines PD
- Iowa State Dept. of PS
- Polk County Sheriff Office
- Sioux City PD
- University of Iowa Police

Kansas

- Emporia PD
- Hutchinson PD
- Kansas City PD
- Kansas Highway Patrol

- Lawrence PD
- Lenexa PD
- Pittsburg PD
- Sedgwick County SO
- Topeka PD
- Wichita PD
- Wyandotte County SO

Kentucky

- Lexington-Fayette PD
- Louisville Metro Police

Louisiana

- Baton Rouge PD
- Lafayette Parish SO
- Lafayette PD
- Louisiana State University PD
- Monroe PD
- New Orleans Independent Police Monitor
- New Orleans PD
- Plaquemines Parish SO
- St. Martin Parish PD
- St. Tammany Parish SO
- Tulane University PD

Maine

- Auburn PD
- Cumberland County SO
- Maine Dept. of Corrections
- Maine State Police
- Portland PD
- York County SO

Maryland

- Annapolis PD
- Anne Arundel County Police
- Baltimore County Police
- Baltimore PD
- Bowie PD
- Calvert County SD
- Frederick PD
- Gaithersburg PD
- Greenbelt PD

- Hagerstown PD
- Howard County Police
- Town of La Plata PD
- Laurel PD
- Maryland National Capital Park Police
- Maryland State Police
- Maryland Transit Authority Police
- Montgomery County Fire & Rescue
- Montgomery County PD
- Ocean City PD
- Prince George's County Dept of Corrections
- Prince George's County Police
- Prince George's County SO
- Seat Pleasant PD
- St. Mary's County SO
- Takoma Park PD
- Wicomico County SO

Massachusetts

- Boston PD
- Cambridge PD
- Chelsea PD
- Cohasset PD
- Dartmouth PD
- Everett PD
- Fall River PD
- Haverhill PD
- Lawrence PD
- Mass. Bay Transit Authority Police
- Massachusetts State Police
- Massachusetts Trial Courts
- Needham PD
- Pittsfield PD
- Quincy PD
- Somerville PD
- Weston PD
- Weymouth PD

Michigan

- Canton PD

- Grand Rapids PD
- Kalamazoo PD
- Lansing PD
- Massachusetts Trial Courts
- Michigan State Dept. of NR
- Michigan State Police
- Monroe PD
- Roseville PD
- Univ. of Michigan Police
- Warren PD
- Wyoming DPS (EMS Fire & Police)

Minnesota

- Brooklyn Park PD
- Duluth PD
- St. Paul PD
- Wright County SO

Mississippi

- Gulfport PD
- Mississippi Highway Patrol
- Olive Branch PD

Missouri

- Christian County SO
- Columbia PD
- Gladstone Public Safety
- Independence PD
- Jackson County SO
- Jefferson City PD
- Joplin PD
- St. Charles County PD
- St. Charles PD
- St. Louis County SO
- St. Louis Metropolitan PD

Montana

- Montana Highway Patrol

Nebraska

- Douglas County SO
- Nebraska State Police
- Omaha PD

IAPRO TIMELINE

2005

- ▶ First Annual IAPRO Users Conference in Orlando



2007

- ▶ First Australian customer Western Australia Police



2009

- ▶ New Zealand Police up and running