

Council Agenda Report

Date: March 13, 2017

Prepared by: George W. Hyde, PE, City Engineer

Submitted by: Oden C. Wheeler Jr., Director DPW

SUBJECT: Award of Contract for Sailwinds Wharf Rehabilitation

Recommendation: That Council

- A. Award the contract for the rehabilitation of the deteriorated wharf adjacent to Governor's Hall to Seaward Marine Corporation for the bid amount of \$5,195,232;
- B. Allow staff 45 days to explore potential cost saving ideas with the contractor related to the promenade and report back to Council before making a decision on completing the additional work related to the promenade.

Discussion:

On Thursday, February 16, bids were opened for reconstruction of the deteriorated wharf adjacent to Governor's Hall. Five (5) bids were received as follows:

Company	Base Bid	Add Alts.	Base Bid + Alts.
Hopkins Construction	\$4,503,025	\$682,000	\$5,185,025
Seaward Marine Corp.	\$5,188,508	\$699,660	\$5,888,168
Cianbro Corp.	\$5,244,362	\$733,517	\$5,977,879
Corman Marine Const.	\$5,992,499	\$828,800	\$6,821,299
McLean Contracting Co.	\$7,435,988	\$762,950	\$8,198,938

As part of the bid evaluation process, a meeting was held with the low bidder, Hopkins Construction, and it was determined that they had made a mistake in their bid and would not be able to complete the project for the price they had submitted. It was also determined that they had very little marine contracting experience. For these reasons, we considered their bid to be "non-responsible" and felt that it was in the City's best interest to move to the next low bidder. We then met with the second low bidder, Seaward Marine, and it was determined that they met all of the bid requirements. Attached is a copy of Seaward Marine's bid which provides a breakdown of the costs and gives a brief description of the six add alternates which are items that could be deferred and completed at a later date. Our recommendation is to award the base bid and Add Alternate #6 (demolition of the existing timber pier) at this time and to defer the other items until we have time to evaluate some value engineering ideas with the contractor. This will allow us to keep the project on schedule while we explore potential cost saving measures. We would then report back to Council in 30-45 days so that a final decision could be made about the additional items including the brick pavers, decorative lighting and landscaping.

Fiscal Impact:

The City has been awarded \$4 million in grant funds from the State of Maryland to go toward the design and construction of this project. To date, approximately \$300,000 of those grant funds have been expended for consultant services related to design and permitting. The City established a line of credit with 1880 Bank for project costs that will not be covered by grant funds. That amount is estimated to be \$1,700,000. The repayments on this draw down will be included in the proposed FY 2018 budget and are estimated to be \$140,000. Should the value engineering determine savings and/or Council approve add-ones for the Promenade, the repayment budget will be adjusted accordingly.

Approved by: Sandra Tripp-Jones, City Manager 

SUBMIT ORIGINAL AND ONE DUPLICATE SET OF BID FORMS

SAILWINDS PARK WHARF REHABILITATION

CONSTRUCTION BID FORM

PROJECT NO.: 17 - 05

TO: City of Cambridge
 Dorchester County, Maryland
 410 Academy Street
 Cambridge, Maryland 21613

Pursuant to your request inviting Bids to be received until 1:30 p.m. local time, February 16, 2017, for "Sailwinds Park Wharf Rehabilitation", the undersigned hereby submits the following Bid:

"Minority Business Enterprises are Encouraged to Respond to this Solicitation Notice."

SAILWINDS PARK WHARF REHABILITATION BID

ITEM	DESCRIPTION	QUANT.	UNIT	UNIT PRICE	TOTAL PRICE
1	Mobilization / Demobilization / General Conditions	1	LS	---	\$ <u>152,360.00</u>
2	Erosion and Sediment Control	1	LS	---	\$ <u>19,040.00</u>
3	Site Demolition	1	LS	---	\$ <u>52,500.00</u>
4	Bulkhead and Anchor System Rehabilitation	1	LS	---	\$ <u>3,185,377.00</u>
5	Wharf Rehabilitation	1	LS	---	\$ <u>1,011,710.00</u>
6	Site and Utility Development	1	LS	---	\$ <u>579,759.00</u>
7	Stormwater Management Facilities	1	LS	---	\$ <u>111,300.00</u>



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ITEM	DESCRIPTION	QUANT.	UNIT	UNIT PRICE	TOTAL PRICE
8	Final Grading & Stabilization	1	LS	—	\$ <u>13,650.00</u>
9	Landscaping	1	LS	—	\$ <u>19,719.00</u>
10	Restoration of Graded and Disturbed Areas	1	LS	—	\$ <u>5,250.00</u>
11	Temporary Facilities	1	LS	—	\$ <u>30,421.00</u>
C-1	Contingent Item – Fixed Price Item – SWM Maintenance	1	LS	—	\$ <u>6,922.00</u>
C-2	Contingent Item – Unclassified Excavation below Paving and Storm Drain Sub-Grades	1	CY	\$ _____	\$ <u>138.00</u>
C-3	Contingent Item – Epoxy Coated Steel Pile	1	LF	\$ _____	\$ <u>57.00</u>
C-4	Contingent Item - Structural Fill	1	CY	\$ _____	\$ <u>55.00</u>
C-5	Contingent Item - Bio-Planter Media	1	CY	\$ _____	\$ <u>138.00</u>
C-6	Contingent Item - Temporary Seeding and Mulching	1	SY	\$ _____	\$ <u>7.00</u>

Michael Tran 

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ITEM	DESCRIPTION	QUANT.	UNIT	UNIT PRICE	TOTAL PRICE
C-7	Contingent Item – Reduce Epoxy Coated Pipe Pile Length	1	LF	\$ _____	\$ 48.00
C-6	Contingent Item – Increase Epoxy Coated Pipe Pile Length	1	LF	\$ _____	\$ 57.00

SAILWINDS PARK WHARF REHABILITATION
Items 1 to 11 & C-1 to C-8:

\$ 5,188,508.00

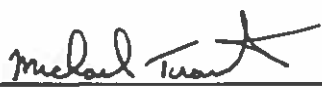
Add Alternatives:

The owner reserves the right to select or reject any, all or none of the alternates in any order.

ITEM	DESCRIPTION	QUANT.	UNIT	UNIT PRICE	TOTAL PRICE
ALT 1	Planter / Bio-Planter Landscape Plantings	1	LS	—	\$ 10,500.00
ALT 2	Paver and Asphalt Setting Bed	1	LS	—	\$ 385,972.00
ALT 3	Light Fixtures	1	LS	—	\$ 28,851.00
ALT 4	Sidewalks and Ramp at Governors Hall	1	LS	—	\$ 54,311.00
ALT 5	Fendering System	1	LS	—	\$ 213,302.00
ALT 6	Existing Timber Pier Demolition	1	LS	—	\$ 6,724.00

SAILWINDS PARK WHARF REHABILITATION
Alternate Items 1 to 6:

\$ 699,660.00



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List of Minority Contractors, Subcontractors, and Vendors Used in Project.

<u>Name and Address of Minority Business Providing Goods or Service</u>	<u>MDOT MBE Certification # or Federal SBA Certification #</u>	<u>Nature of Goods or Services</u>	<u>Dollar Amount</u>
None			
Total Dollar Amount			

Bidder acknowledges receipt of the following:

Addenda received:
1 dated 1/9/17, 2 dated 1/20/17, 3 dated 1/30/17, 4 dated 2/3/17, 5 dated 2/10/17


Check here if no Addenda have been received.

This bidder, in compliance with the above-captioned Invitation for Bids has examined the plans, specifications and related documents, and the site of the proposed work, is familiar with all the conditions surrounding the construction of the proposed project including materials and supplies, and will construct the project in accordance with the contract documents.

Bidder agrees to perform all work described in the specifications and shown on the plans, for the prices set forth on the bid form.

Amounts are to be shown in figures in unit price and total price.

Within 10 days after receiving notice of acceptance of this bid, Bidder will execute the formal contract attached and deliver it, with performance and payment bonds as required by the Special Provisions. The bid security attached in the sum of five percent (5%) of the total bid amount becomes the property of the owner in the event the contract and bonds are not executed and delivered within the time set forth above, as liquidated damages for the delay and additional expense to the County caused thereby.



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BID SUBMITTED BY:

Seaward Marine Corporation
Name of Company

1500 B Steel Street Chesapeake VA 23323
Address

757-558-3939
Telephone Number

757-558-4234
Facsimile Number

 President
Authorized Representative/Title
(Signature)

Michael Trautman / President
Authorized Representative/Title
(Print/Type)

mtrautman@seawardmarinecorp.com
E-mail Address

2/15/2017
Date


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